



763

13. 10B



ZTE CORPORATION

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2G

GSM GPRS CDMA IS-95B GSM CDMA
115.2Kbps GSM
EDGE 384Kbps

3G

144Kbps 384Kbps
64Kbps ITU 2Mbps
3GPP 3GPP2 IMT-2000
3G

4G

ITU

	102,578,802	107,446,306	(4.53%)
	21,712,353	21,502,474	0.98%
	3,440,078	3,440,078	-
	6.32	6.26	0.96%
	77.80%	78.93%	1.13

	297,899
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1. 2013

2013

4G

2013

5,642.6

8.9%

2. 2013

2013

2G

3G

4G

3. 2013

2013

GSM UMTS

GSM

2012

11.88%

375.76



2013
3.10 26.60% 0.09
1)

188.21
50.1% 4G

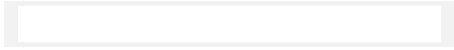
187.55
49.9%

2)
190.50
124.61
60.65

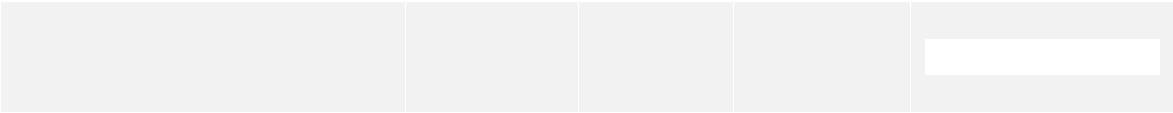
4G
2G/3G



2013



	2013 1-6	2012 1-6	
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				0	2012 11 16	2014 4 28	0	0	214,003	9.86%	2,112
				0	2012 3 1	2014 7 25	4,400	0	200,125	9.22%	1,859
				0	2012 3 5	2014 5 19	142,653	0	113,120	5.21%	2,526
				0	2011 12 29	2014 6 27	208,080	0	223,702	10.30%	1,894
							417,989	0	812,738		8,391

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				WHV Capital Allianz Global Investors Taiwan Limited Atlantis Bosheng Capital China Everbright Citic Securities FV Capital HFT Fund Industrial Securities Asset Management JK Capital Limited Light Horse Asset Management Pedder Street Investment Prudence Investment Management RAYS Capital Partners Limited RBC Wealth Management SWS Asset Management (Asia) Ltd Uni-President Assets Management Corporation ISI Group Neuberger Berman Discovery Capital WHV Capital		
	2013	1-6				

2013

4G

TD-LTE





2013

2012

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		10,000,000	16.67%
		9,300,000	15.50%
		9,300,000	15.50%



							(%)		

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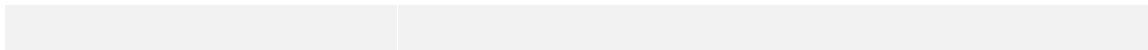
							(%)				
						44,809.1					



[Redacted]								
[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]







	2012 12 31						2013 6 30	
	11,260,557	0.33%	-	-				



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		137,227	A	136,870	H	357
10						
1		1,058,191,944	30.76%	0		
2		628,246,324	18.26%	0		
3	06	58,194,000	1.69%	0		
4		37,450,609	1.09%	0		
5		37,000,000	1.08%	0		
6	(LOF)	34,030,216	0.99%	0		
7	-005L-FH002	29,512,305	0.86%	0		

8

-005L-CT001

7	-005L-FH002	29,512,305	A
8	-005L-		

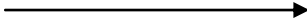


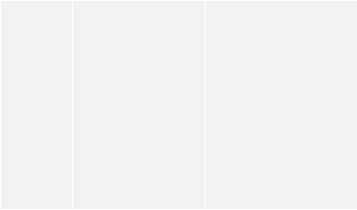
"

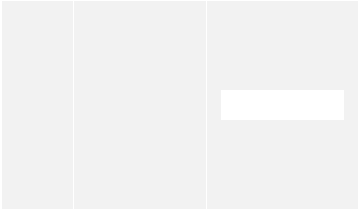
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			2013 5	2016 5	
			2003 2		
			2013 5	2016 5	
			2003 10		

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2013 6

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2013 6 30

	2013 6 30 ()	2012 12 31 ()
1	17,322,010	24,126,423
2	104,489	106,297
3	5,737,182	4,282,220
4	22,108,313	22,068,176
4	4,296,363	4,165,514
5	1,668,518	2,019,341
6	920,456	742,551
7	11,577,111	11,442,389
8	14,133,330	13,666,100
	<u>77,867,772</u>	<u>82,619,011</u>
9	1,464,647	1,092,335
10	160,505	-
11	717,027	1,206,642

2013 6 30

	2013 6 30 ()	2012 12 31 ()
20	13,233,514	17,923,607
4	4,302,448	4,168,932
21	15,954	105,739
22	9,077,730	11,478,102
23	17,827,142	18,115,877
8	3,686,669	3,459,545
24	3,347,938	3,106,638
25	2,452,019	2,346,526
26		

2013 1-6

	2013 1-6	2012 1-6
	()	()
38	37,576,212	42,641,898
38	27,234,174	31,277,990
40	362,636	608,119
	4,667,509	5,323,563
	1,060,788	1,038,026
	3,627,555	4,025,433
43	1,441,554	831,063
44	926,688	460,490

2012 1-6

		2012 1-6 ()									
		3,440,078	8,539,807	(40,537)	1,587,891	10,545,984	686,190	(527,696)	24,231,717	2,057,058	26,288,775
()	/()	-	-	-	-	244,875	-	-	244,875	147,133	392,008
()		-	929,245	-	-	-	-	(219,267)	709,978	14,621	724,599
		-	929,245	-	-	244,875	-	(219,267)	954,853	161,754	1,116,607
()											
	1.	-	-	-	-	-	-	-	-	-	-
	2.	-	3,666	-	-	-	-	-	3,666	-	3,666
	3.	-	-	-	(461)	-	-	-	(461)	1,392	931
	4.	-	-	-	-	-	-	-	-	-	-
()											
	1.	-	-	-	-	-	-	-	-	-	-
	2.	-	-	-	-	-	(686,190)	-	(686,190)	(37,792)	(723,982)
	3.	-	-	-	-	-	-	-	-	-	-
	4.	-	-	-	-	-	-	-	-	-	-
()											
	1.	-	-	-	-	-	-	-	-	-	-
	2.	-	-	-	-	-	-	-	-	-	-
	3.	-	-	-	-	-	-	-	-	-	-
		<u>3,440,078</u>	<u>9,472,718</u>	<u>(40,537)</u>	<u>1,587,430</u>	<u>10,790,859</u>	<u>-</u>	<u>(746,963)</u>	<u>24,503,585</u>	<u>2,182,412</u>	<u>26,685,997</u>

2013 1-6

	2013 1-6 ()	2012 1-6 ()
	37,821,989	42,243,025
	3,917,366	4,122,121
49	<u>497,374</u>	<u>412,133</u>
	<u>42,236,729</u>	<u>46,777,279</u>
	34,519,109	36,332,231
	5,723,526	6,411,292
	2,933,682	3,529,884
49	<u>3,401,496</u>	<u>4,143,544</u>
	<u>46,577,813</u>	<u>50,416,951</u>
50	<u>(4,341,084)</u>	<u>(3,639,672)</u>
	423,898	865,446
	64,971	31,854
	4,278	19,335
	<u>1,006,367</u>	<u>-</u>
	<u>1,499,514</u>	<u>916,635</u>
	1,149,184	1,307,472
	<u>1,129,226</u>	

2013 1-6

2013 1-6	2012 1-6
()	()
15,000	-
15,000	-
<u>12,805,703</u>	<u>17,485,994</u>
<u>12,820,703</u>	<u>17,485,994</u>

2013 6 30

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	%
0-6	-
7-12	0 - 15
13-18	5 - 60
19-24	15 - 85
2-3	50 - 100
3	100

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2013 6 30

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	-	
30-50	5%	1.9%-3.17%
5-10	5%	9.5%-19%
5-10	5%	9.5%-19%
5-10	5%	9.5%-19%
5	5%	19%

24

15.

2013 6 30

2013 6 30

18.

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2013 6 30

2012 12 31

2013 6 30

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2013 6 30	2012 12 31
15,340	44,919
<u>89,149</u>	<u>61,378</u>
<u>104,489</u>	<u>106,297</u>

3.

2013 6 30	2012 12 31
2,663,116	1,577,628
<u>3,074,066</u>	<u>2,704,592</u>
<u>5,737,182</u>	<u>4,282,220</u>

2013 6 30

2012 12 31

2013 6 30

4.

		2013 6 30	2012 12 31
1		20,482,626	21,223,530
1	2	2,680,918	1,572,612
2	3	763,069	906,071
3		1,609,458	1,260,574
		<u>25,536,071</u>	<u>24,962,787</u>
		<u>3,427,758</u>	<u>2,894,611</u>
		<u>22,108,313</u>	

2013 6 30

8. /

2013 6 30	2012 12 31
14,133,330	13,666,100
<u>(3,686,669)</u>	<u>(3,459,545)</u>
<u>10,446,661</u>	<u>10,206,555</u>
42,932,387	43,111,813
87,758	193,877
<u>32,397,968</u>	<u>32,711,381</u>
<u>10,446,661</u>	<u>10,206,555</u>

9.

2013 6 30

2013 6 30

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2013 6 30

633,289		10,824	644,113
<u>1,052,869</u>	<u>25,498</u>	<u>42,920</u>	<u>1,121,287</u>
<u>1,686,158</u>	<u>25,498</u>	<u>53,744</u>	<u>1,765,400</u>

	2013 6 30		1,765,400
	53,744	41	
2013 6 30	1,207,911	2012 12 31	
1,136,244			

2013 6 30

15.

2013 6 30

17.

438,971	27,705	(41,189)	425,487
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2013 6 30

17.

2013 1-6		67,338	2012 1-6	67,130
2013 6 30		23,910	2012 12 31	24,171
2013 6 30				
472,203	(2012 12 31	476,871)	
2013 1-6			2012 1-6	37,452
		291,077	122,166	42,491
				370,752

2013 6 30

18. /

2013 6 30	2012 12 31
117,017	148,805
107,546	109,550
485	2,640
69,310	

2013 6 30

23.

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	2013 6 30	2012 12 31
0 6	17,434,078	17,605,286
7 12	106,220	177,299
1 2	213,460	267,454
2 3	34,468	31,811
3	<u>38,916</u>	<u>34,027</u>
	<u>17,827,142</u>	<u>18,115,877</u>

6

2013 6 30 123,833 (2012 12 31 220,873) 5%

24.

	2013 6 30	2012 12 31
	2,434,661	1,886,887
	<u>913,277</u>	<u>1,219,751</u>
	<u>3,347,938</u>	<u>3,106,638</u>

2013 6 30 40,058 (2012 12 31 6,618) 5%

2013 6 30

27.

2013 6 30

31.

1			2011 7 8		
	10		9		2013 3
2		277,678			
	23,910		683,394		
3		507,322			
	750,000			12,357	Netex
	Cayman Holdings Co.Ltd		15,000		

2013 6 30

2013 6 30

32.

2012 12 31

3,884,198	165,936	(4,050,134)	-	2
-				

2013 6 30

35.

8,442,845	-	-	8,442,845
41,260	-	-	41,260
12,625	61,856	-	74,481
792,769	-	-	792,769
(16,856)	7,513	-	(9,343)
80,000	-	-	80,000
<u>9,352,643</u>	<u>69,369</u>	<u>-</u>	<u>9,422,012</u>

36.

<u>1,587,430</u>	<u>-</u>	<u>-</u>	<u>1,587,430</u>
50%	10%		

37.

2013 6 30
7,705,022
310,012
-
-
<u>8,015,034</u>

2013 6 30

38.

	2013 1-6		2012 1-6	
	18,604,092	13,216,788	20,799,640	14,783,179
()	6,317,232	4,914,259	7,991,518	6,109,326
	3,034,884	2,191,356	3,923,335	2,400,468
	<u>9,392,721</u>	<u>6,841,028</u>	<u>9,823,613</u>	<u>7,910,057</u>
	<u>37,348,929</u>	<u>27,163,431</u>	<u>42,538,106</u>	<u>31,203,030</u>

2013 1-6

	2013 1-6		
			%
1		5,296,193	14.09%
2		4,259,460	11.34%
3		2,876,356	7.65%
4		897,089	2.39%
5		675,844	1.80%
		14,004,942	37.27%
2013 1-6	15,675,306	14,004,942	(2012 1-6 36.76%)
1-6		37.27%	(2012 1-6 36.76%)

39.

8 (10%

40.

2013 1-6	2012 1-6
135,188	374,421
115,886	122,661
93,252	93,789
18,310	17,248
<u>362,636</u>	<u>608,119</u>

41.

2013 1-6	2012 1-6
117,697	(7,745)
(8,553)	(23,694)
53,744	-
<u>162,888</u>	<u>(31,439)</u>

42.

	2013 1-6	2012 1-6
/()	(29,644)	(7,922)
	7,501	2,107
/()	(21,293)	32,240
	852,567	64,453
	<u>809,131</u>	<u>90,878</u>

43.

2013 1-6	2012 1-6
766,104	561,520
88,086	67,994
638,028	141,321
28,833	2,204
96,675	194,012
<u>1,441,554</u>	<u>831,063</u>

44.

2013 1-6	2012 1-6
627,247	208,147
299,441	252,343
<u>926,688</u>	<u>460,490</u>

45. /

	2013 1-6	2012 1-6	
(1)	1,117,154	1,152,837	-
(2)	<u>439,498</u>		

2013 6 30

45. /

	2013 1-6	2012 1-6	
	253	69	253
	7,171	12,068	7,171
	<u>34,774</u>	<u>15,602</u>	<u>34,774</u>
	<u>42,198</u>	<u>27,739</u>	<u>42,198</u>

46.

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2013 6 30

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/()

2013 1-6

2012 1-6

/()

329,244

392,008

926,688

460,490

472,644

499,438

312,765

222,137

8,502

5,117

7,171

50.

(2)

2013 1-6

1,292,374
1,292,374
286,007
1,006,367
632,212
1,097,744
117,893
(583,425)
-

(3)

2013 1-6 2012 1-6

3,175 10,349
15,912,516

2013 6 30

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75049913-8
783909281B

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(1)

	2013 1-6		2012 1-6	
		(%)		(%)
	900	-	4,309	0.01
	952	-	943	-
	1,466	0.01	338	-
() *	-	-	18,162	0.04
() **	3	-	152	-
	-	-	167	-
	-	-	2	-
	-	-	2,553	0.01
	714	-	1,438	-
	27,959	0.07	43,894	0.11
**	-	-	133	-
	64	-	20	-
	31	-	3,189	0.01
	-	-	5	-
	3	-	42	-
	112	-	2	-
**	-	-	89	-
()	137	-	-	-
	14nB			

2013 6 30

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(1)

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(2)

2013 1-6

		1/1/2013	12/31/2014	1,073
		1/1/2013	3/31/2013	11
		1/1/2013	12/31/2014	70
		1/1/2013	6/30/2014	86
	***	1/1/2013	6/30/2014	106
		1/1/2013	8/31/2015	39
()	****	1/1/2013	12/31/2014	146
		1/1/2013	4/30/2013	403
		4/1/2013	3/31/2014	52
		1/1/2013	6/30/2013	156
		1/1/2013	9/30/2013	180
		7/1/2012	6/30/2013	4,040
		7/1/2012	6/30/2013	2,138
		7/1/2012	6/30/2013	7,348
		7/1/2012	6/30/2013	5,896

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2013 6 30

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(3)

2013	1-6	2012	1-6
	-		25,174
	-		25,174

(4)

2013	1-6	2012	1-6
	(%)		(%)
9,735	0.15%	5,556	0.08%

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2013 6 30 2012 12 31

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48,014

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762,984

328,040

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24,912

2009 7

12,817

11,319

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2009 10 11

30,615

39,537

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2009 7	75,563		2012 11
953		14,497	
		20,150	

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7. 2012 11 3,135.37 9,274.42
2013 2 7

2012 11 30

15

8,297.45

2.45

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8 2011

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2013 6 30

1.

	2013 6 30	2012 12 31
1 (1)	278,218	432,442
1 2 (2)	139,506	332,859
2 3 (3)	91,661	300,111
3	<u>231,126</u>	<u>358,590</u>
	<u>740,511</u>	<u>1,424,002</u>

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2013 6 30

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2013 6 30

	10,038	-	5,916	15,954
	-	21,518,611	-	21,518,611
	-	9,077,730	-	9,077,730
	-	17,827,142	-	17,827,142
	-	8,042,731	-	8,042,731
()	-	5,559,041	-	5,559,041
	-	5,987,792	-	5,987,792
	-	312,645	3,410	
	<u> </u>	<u> </u>		

2013 6 30

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2013 6 30

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			1	1 2	2 3	3
22,108,313	4,015,407	16,401,020	1,637,019	54,867	-	
717,027	717,027					

2013 6 30

2013 6 30

3.

2013 6 30

2013 6 30	2012 12 31
21,518,611	19,419,883
5,987,792	10,126,127
8,042,731	8,187,416
<u>35,549,134</u>	<u>37,733,426</u>
<u>22,775,525</u>	<u>22,638,730</u>
<u>58,324,659</u>	<u>60,372,156</u>
61.0%	62.5%

2013

3.

		/	
2013	1-6	3%	37,241
		3%	(37,241)
2012	1-6	3%	(33,373)
		3%	33,373
		/	
2013			

2013 6 30

3.

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LIBOR

2013 6 30

2013 1-6

259,134	-	-	259,134
15,340	89,149	-	104,489
-	(19,381)	-	(19,381)

2013 6 30

2013 6 30

1.

		<u>2,034,184</u>	<u>504,252</u>	<u>-</u>	<u>(3,668)</u>	<u>2,534,768</u>
2013 6 30						
1				3,352,114		9.49%
2				2,332,671		6.60%
3				2,260,653		6.40%
4				2,239,436		6.34%
5				<u>1,959,174</u>		<u>5.54%</u>
				<u>12,144,048</u>		<u>34.37%</u>
2013 6 30				5%		
42,612	(2012 12 31			101,445)	
				"		
				"		
				"		
31	3,545,295)		3,681,305	(2012 12	
(2012 12 31	3,548,713)			3,687,390	

2013 6 30

4.

	2013 6 30	2012 12 31
(1)	4,105,678	2,484,940
	761,866	1,251,208
	50,769	51,647
	<u>4,816,775</u>	<u>3,684,501</u>

1

2013 6 30

6.

2013 1-6 2012 1-6

2013 6 30

1

2013 1-6

(7,171)

852,567

141,595

262,872

187,479

1,062,384

1

1

([2008]43)

2013 1-6

1,117,154

2

3

2013 6 30

(%)

1.43%

0.09

0.09

(3.48)

2013 6 30

4

